

(SUBMIT ONLINE)

RATE SHEET

VEHICLES FOR ANNUAL PURCHASES, SERVICE AND OEM PARTS CONTRACT
PW-26-157-SP

FACTORY ORDERED

ITEM	VEHICLE TYPE	DEALER MARK-UP OVER INVOICE
1.	2026 Sedan with Mid-Level Trim and V6 engine	\$ 100 ⁻
2.	2026 EV Sedan with Mid -Level Trim	\$ 100 ⁻
3.	2026 Hybrid Sedan with Mid-Level Trim	\$ 100 ⁻
4.	2026 SUV Crossover with Mid-Level Trim	\$ 100 ⁻
5.	2026 SUV EV Crossover with Mid-Level Trim	\$ 100 ⁻
6.	2026 SUV with Mid-Level Trim and V6 engine	\$ 100 ⁻
7.	2026 SUV EV with Mid-Level Trim	\$ 100 ⁻
8.	2026 SUV Hybrid with Mid-Level Trim	\$ 100 ⁻
9.	2026 Truck 11,999 GVWR & Below, Mid-Level trim	\$ 100 ⁻
10.	2026 EV Truck 10,000 GVWR and below with Mid-Level Trim	\$ 100 ⁻
11.	2026 Truck 12,000 to 19,999 GVWR, Mid-Level trim	\$ 100 ⁻
12.	2026 Pursuit Rated SUV	\$ 160 ⁻

COMMENTS:

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DEALER INVENTORY

ITEM	VEHICLE TYPE	DEALER MARK-UP OVER INVOICE
1.	2026 Sedan with Mid-Level Trim and V6 engine	\$ 100 ⁻
2.	2026 EV Sedan with Mid -Level Trim	\$ 100 ⁻
3.	2026 Hybrid Sedan with Mid-Level Trim	\$ 100 ⁻
4.	2026 SUV Crossover with Mid-Level Trim	\$ 100 ⁻
5.	2026 SUV EV Crossover with Mid-Level Trim	\$ 100 ⁻
6.	2026 SUV with Mid-Level Trim and V6 engine	\$ 100 ⁻
7.	2026 SUV EV with Mid-Level Trim	\$ 100 ⁻
8.	2026 SUV Hybrid with Mid-Level Trim	\$ 100 ⁻
9.	2026 Truck 11,999 GVWR & Below, Mid-Level trim	\$ 100 ⁻
10.	2026 EV Truck 10,000 GVWR and below with Mid-Level Trim	\$ 100 ⁻
11.	2026 Truck 12,000 to 19,999 GVWR, Mid-Level trim	\$ 100 ⁻
12.	2026 Pursuit Rated SUV	\$ 100 ⁻

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VEHICLE FEES

ITEM	VEHICLE FEE	PRICE
1.	New Vehicle Mark-Up Fee	\$ 100 ⁻
2.	Used Vehicle Mark-Up Fee	\$ 250 ⁻
3.	Delivery Fee (New & Used Vehicle)	\$ N/C
4.	Specialty Bed Mark-Up Fee	\$ 0 ⁻
5.	Document Processing Charge	\$ 85 ⁻
6.	California Tire Fee (non-taxable)	\$ 1.75
7.	Power Train Warranty (closest package available to 100,000 miles)	\$ included

COMMENTS: Delivery of all New Vehicles is
No charge

Delivery of used also No charge

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SERVICE AND OEM PARTS

The City of Fontana will utilize its contracted vendor for warranty as well as occasional "customer pay", repairs on its fleet of vehicles. OEM parts are also purchased on a routine basis for use by the City's Fleet Services Technicians. Please complete the following information on service and OEM parts pricing.

ITEM	DESCRIPTION	UOM	PRICE
1.	Hourly Labor Rate – Passenger Car	Per Hour	\$ 195 ⁻
2.	Hourly Labor Rate - Truck	Per Hour	\$ 195 ⁻
3.	Over-The-Counter Parts Purchase	N/A	% 10
4.	Parts with Service/Repair Cost		% 20
5.	Pick-Up Fee for Warranty/Repair Work		\$ Ø
6.	Delivery Fee for Warranty/Repair Work		\$ Ø

COMMENTS: Pickup + Delivery of all Parts and
Vehicles is No charge